#### MEMORANDUM

DATE: October 3, 2018

To: Angela Calvillo, Clerk of the San Francisco Board of Supervisors

THROUGH: Aging and Adult Services Commission

FROM: Shireen McSpadden, Executive Director, Department of Aging and Adult

Services

Carrie Wong, Long Term Care Operations Director

SUBJECT: Community Living Fund (CLF): Program for Case Management and

Purchase of Resources and Services. Six-Month Report: Jan-June 2018

#### **OVERVIEW**

The San Francisco Administrative Code, Section 10.100-12, created the Community Living Fund (CLF) to support aging in place and community placement alternatives for individuals who may otherwise require care within an institution. This report fulfills the Administrative Code requirement that the Department of Aging and Adult Services (DAAS) report to the Board of Supervisors every six months detailing the level of service provided and costs incurred in connection with the duties and services associated with this fund.

The CLF program provides for home- and community-based services, or a combination of equipment and services, that will help individuals who are currently, or at risk of being, institutionalized to continue living independently in their homes, or to return to community living. This program, using a two-pronged approach of coordinated case management and purchased services, provides the needed resources, not available through any other mechanism, to vulnerable older adults and adults with disabilities.

The CLF Six-Month Report provides an overview of trends. The attached data tables and charts show key program trends for each six month period, along with project-to-date figures where appropriate.

#### **KEY FINDINGS**

#### **Referrals & Service Levels**

- The CLF program received 172 total new referrals, a slight decrease from the prior period but generally consistent with trends over the program. Most (84%) of those referred were eligible and most of these have been served.
- ❖ 309 clients were served by the intensive case management program provided by the Institute on Aging (IOA). This is consistent with IOA enrollment trends over the life of the program. The most clients ever active in a six month period was 316 individuals between January and July 2017.

#### **Demographics**

Trends in CLF referrals are relatively consistent with slight shifts over time:

- Consistent with overall program trends to date, almost two-thirds of referred clients were seniors aged 60 and up. In 2011 and 2012, referred clients were more equally split between seniors and younger adults with disabilities (aged 18-59), but seniors typically represent the majority of referrals.
- ❖ Trends in the ethnic profile of new referrals remain generally consistent with prior periods with some slight changes. Referrals for White clients have declined slightly compared to recent periods (34% compared to over 40% in recent periods) but remain the largest group. Referrals made on behalf of African-Americans continue to represent about a quarter of referrals (23%). Referrals for Latino clients continue to increase (22% compared to an average of 14% over the program history); this likely reflects the hiring of a new Spanish-speaking case manager in the prior reporting period. Referrals for Asian/Pacific Islander clients also represent an increase over the prior period (17% compared to 10%).
- \* Referrals for English-speaking clients continue to dominate at 69% in the current reporting period. The second most common primary language remains Spanish (13%). Approximately 14% speak Asian/Pacific Islander languages, most commonly Cantonese (9%). This represents an increase over the prior period, which likely reflects the return of the Cantonese-speaking case manager who had been out on leave.
- Males continue to represent the majority of referrals (59% in the current period).
  One percent of referred clients (two individuals) identified as transgender.
- ❖ Referred clients are most frequently heterosexual (59% of all referrals; 83% of referrals with a documented response to the sexual orientation question). Nine percent of all referrals were for persons identified as gay/lesbian/same-sex loving and two percent were for persons identified as bisexual. Approximately 17% of referrals were missing sexual orientation data in their application for CLF services.
- ❖ The most frequent zip code for referred clients remained 94102 (12% of referrals). This area includes the Tenderloin and Hayes Valley areas. Other common areas are 94116 (Parkside, Laguna Honda) with 11% of all referrals, 94103 (SOMA) with 9%, and 94109 (Nob Hill, Polk Gulch) with 8%.
- ❖ Referrals from Laguna Honda Hospital represent 22% of all referrals. This is consistent with the prior period and remains lower than trends over the entire program history. Between 2010 and 2016, 35% of referrals on average came from Laguna Honda Hospital. This likely reflects broader trends in the Laguna Honda Hospital client population and availability of appropriate housing to support safe discharge and stability in the community. Many Laguna Honda Hospital residents need supportive housing, such as Direct Access to Housing (DAH), but there is a waitlist for this type of housing.

#### **Service Requests**

Self-reported service needs remain consistent with prior periods. The most commonly-requested services at intake include: case management (74%), in-home support (62%), and assistive devices (45%).

#### **Program Costs**

The six-month period ending in June 2018 shows a net increase of \$283,696 in CLF program costs over the prior six-month period ending in December 2017. This is primarily due to increases in expenditures from the contracts with IOA and with Brilliant Corners.

❖ Total monthly program costs per client¹ averaged \$2,079 per month in the latest six-month period, an increase of \$75 per month over the prior six-month period. The increase in average cost per client was largely due to the increase in expenditures from the Brilliant Corners contract. Excluding costs for home care and rental subsidies, average monthly purchase of service costs for CLF clients who received any purchased services was \$232 per month in the latest reporting period, an increase of \$92 per client from the previous six-month period.

#### **Performance Measures**

DAAS is committed to measuring the impact of its investments in community services. The CLF program has consistently met and exceeded its goals to support successful community living for those discharged from institution or at imminent risk of institutionalization. Given this demonstrated success, DAAS shifted focus to the below two new performance measures beginning in FY 15/16:

- Percent of clients with one or fewer unplanned ("acute") hospital admissions within a six month period (excludes "banked" clients). *Goal: 80%*.
  - With **92**% of clients having one or fewer unplanned admissions, the CLF program exceeded the performance measure target. DAAS will continue to monitor this measure and evaluate the goal threshold.
- Percent of care plan problems resolved, on average, after one year of enrollment in the CLF program (excludes "banked" clients). Goal: 80%

On average, **65**% of service plan items were marked as resolved or transferred. This is slight improvement over the prior reporting period. This change reflects internal process improvements that IOA will continue to build upon in the next period. Additional strategies to improve performance include but are not limited to database updates to streamline the service plan tool, further enhancing supervision processes focused on service plan completion, and increasing the frequency of all-staff service plan meetings. Review of current period

<sup>&</sup>lt;sup>1</sup> This calculation = [Grand Total of CLF expenditures (from Section 3-1)]/ [All Active Cases (from Section 1-1)]/6.

performance also indicates that a minority of cases pull down the average estimate. Over half of service plans have exceeded the target threshold of 80% of service plan items complete. IOA will examine the cases with fewer service plan items completed to better understand what may be impacting this trend.

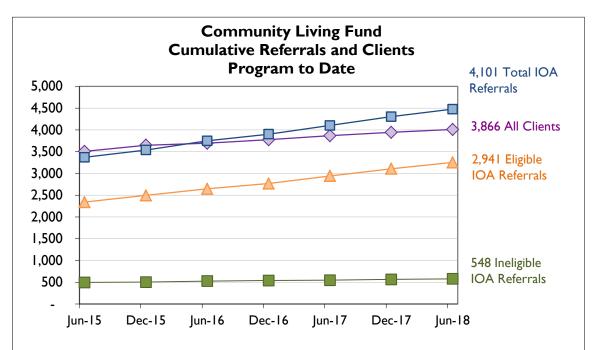
### Systemic changes / Trends affecting CLF

- ❖ As of August 2018, there are 47 referrals awaiting assignment. On average, these clients have been waiting for 103 days. Most of these referrals were submitted in March and April; the oldest referral is from March 2018.
- ❖ During this reporting period, the CLF program discharged a total of 28 residents from eight (8) unique skilled nursing facilities; Laguna Honda Hospital accounted for 15 of which five (5) residents transitioned into Scattered Site Housing units managed by Brilliant Corners. The CLF program facilitates monthly Multi-Disciplinary Team (MDT) meetings hosted at IOA to review the prospective referrals from Laguna Honda Hospital for clinical appropriateness of independent community living. CLF-eligible individuals living in institutional care who have no appropriate housing alternatives and meet Scattered Site Housing criteria are considered for these units. At the end of June 2018, Brilliant Corners has the capacity to serve approximately seven (7) additional clients.
- ❖ The San Francisco Board of Supervisors and DAAS Commission renewed the contract for the Scattered Site Housing Subsidy and Retention Program administered by Brilliant Corners for five years from FY 18/19 through FY 22/23. Services provided through this contract include: rental unit identification and acquisition; rental subsidy administration; tenant-landlord liaison services; housing retention services; unit habitability; tenant well-being inspections; and management of unit modifications for reasonable program are transitioned from institutions into scattered site housing. This has the dual benefit of providing assistance to individuals in the least restrictive environment as well as freeing up institutional beds for those who truly need it.
- ❖ Given growing unmet demand for Residential Care Facilities for the Elderly (RCFE) in the CLF program and available capacity in the Brilliant Corners program, three SSH subsidies were converted to RCFE subsidies. The three clients whose monthly SSH patch was funded by CLF now receive support from Brilliant Corners. They remain CLF intensive case management clients. There are currently 30 individuals receiving RCFE patches − of which at least 33% were homeless when they transitioned from skilled nursing facilities. Due to the fact that RCFE subsidies are high for low-income clients, the CLF program is currently at capacity for subsidies available for individuals requiring RCFE level of care.
- CLF continues to support the Shanti Project/PAWS (Pets are Wonderful Support) for animal bonding services for isolated LGBT older adults and adults with disabilities who meet CLF criteria. CLF helped increase the Shanti Project/PAWS capacity to

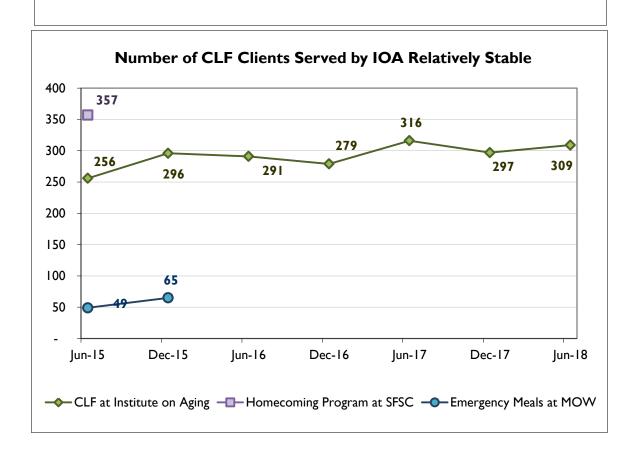
assist isolated, low-income, and frail individuals by funding \$75,000 in purchases of tangible goods and services consisting of pet food and litter (43%), veterinary care (42%), pet supplies (14%), and emergency boarding (1%). From July 2017 through June 2018, Shanti Project/PAWS was able to serve a total of 199 unduplicated clients, allowing them to afford other necessities and/or access to medical care while their pet-related needs were being met by CLF. Based on the annual Shanti Project/PAWS satisfaction survey, 78% of respondents reported positive health impacts and that the CLF-funded goods and services helped reduced their risk for hospitalization.

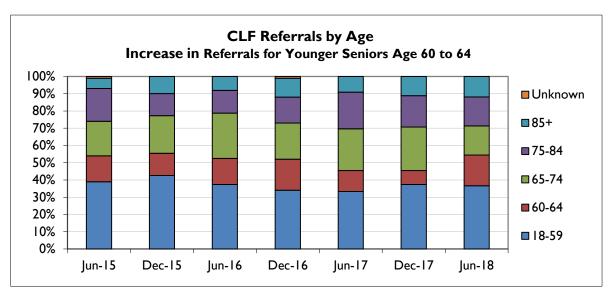
- The CLF program began serving individuals under the Human Service Agency's new Housing and Disability Income Advocacy Program (HDAP). Overseen by the California Department of Social Services (CDSS), HDAP is a county-administered program that assists individuals with disabilities who are experiencing homelessness apply for disability benefit programs and provides housing assistance during the application period. CLF's role will be to transition clients into housing identified by HDAP, using intensive case management and purchases of services when appropriate. Approximately 30 individuals will be served annually under this partnership. The goals are to: help individuals access to HSA's robust Social Security Income (SSI) Advocacy Program; link them to supportive housing though a subsidy; provide case management and housing stabilization services; and plan for a successful transition from the program when SSI is awarded.
- ❖ IOA has a new contract partner with Self-Help for the Elderly (SHE) for a bilingual Registered Nurse to provide nursing consultation services as well as carry a caseload of clients requiring medically-intensive care management services. SHE has long been a leader in the San Francisco community supporting older adults and promoting independence, dignity and self-worth. As 90% of the SHE client population are of Asian and Pacific Islander (API) descent, this partnership is anticipated to improve CLF's capacity to outreach and serve individuals representative of San Francisco's diverse population.
- CLF has implemented changes to increase access for the API population. In addition to the new contract with SHE, CLF is prioritizing referrals for those of API descent on the waitlist. CLF will also continue to maximize the dedicated caseloads for bilingual staff who work with the API population as well as ongoing dedication to hiring bilingual staff. Lastly, after some staffing changes, CLF resumed the monthly outreach meetings in August 2018, including the Asian Pacific Islander Partnership, multiple divisions within In-Home Supportive Services, including all supervisors and the Chinese Units, DAAS Integrated Intake, Chinese Hospital, and Self-Help for the Elderly.
- ❖ The California Department of Healthcare Services (DHCS) replaced the existing In Home Operations (IHO) MediCal Waiver with the Home and Community Based Alternatives (HCBA) Waiver in Q1 for FY18-19. IOA has been designated as a Waiver Agency for San Francisco County and is anticipated to serve approximately

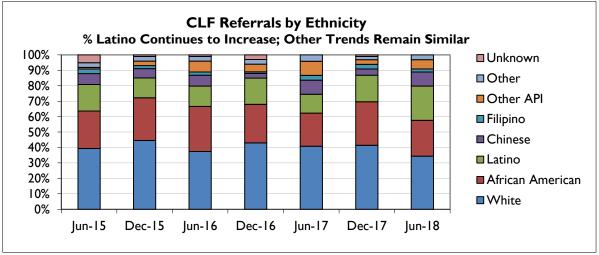
160 waiver participants. IOA participated in a readiness review in July conducted by DHCS. Responsibilities of the Waiver Agency includes establishing a vendor network of approved MediCal vendors, authorizing Plan of Treatment services, and providing case management. The statewide impact of this transition will double the waiver slots available.

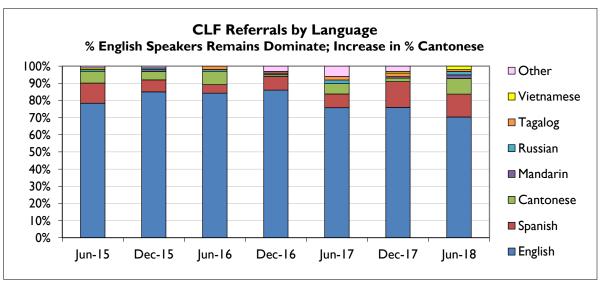


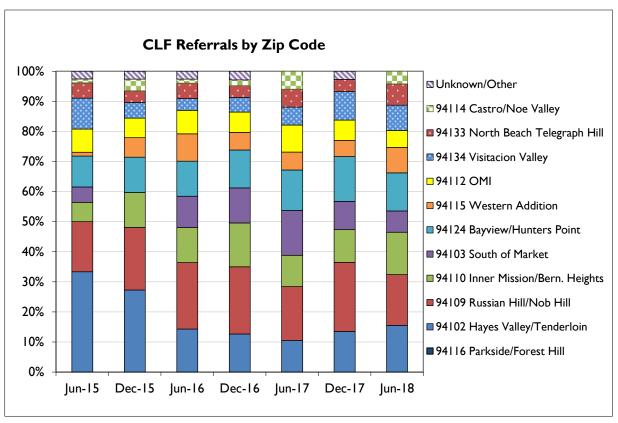
Notes: Referrals are all referrals to the primary CLF program, operated by the Institute on Aging (IOA). Referrals are counted by month of referral. Clients served include those served by the IOA, as well as those receiving transitional care through NCPHS and emergency meals through Meals on Wheels. Clients served are counted based on program contact date.

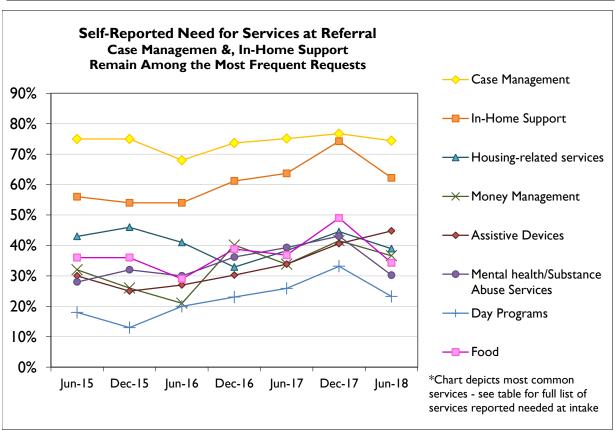


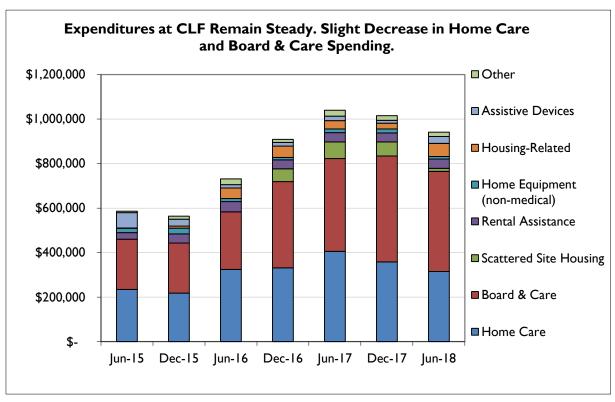


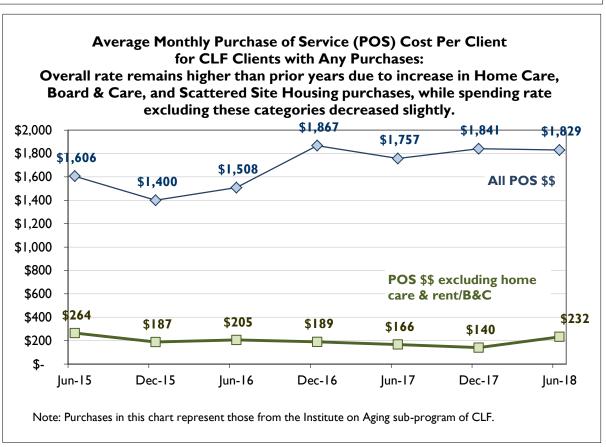


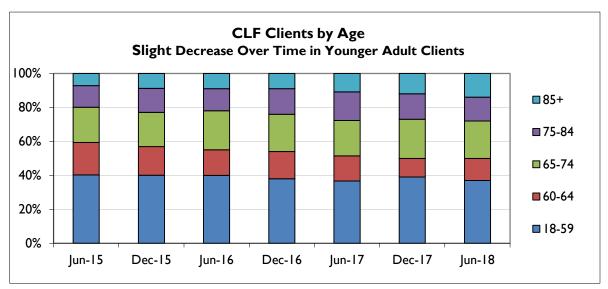


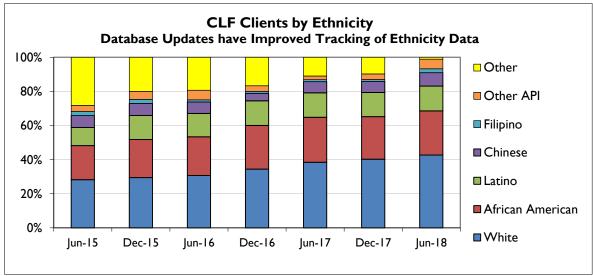


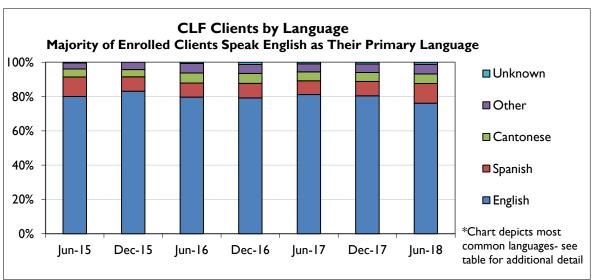


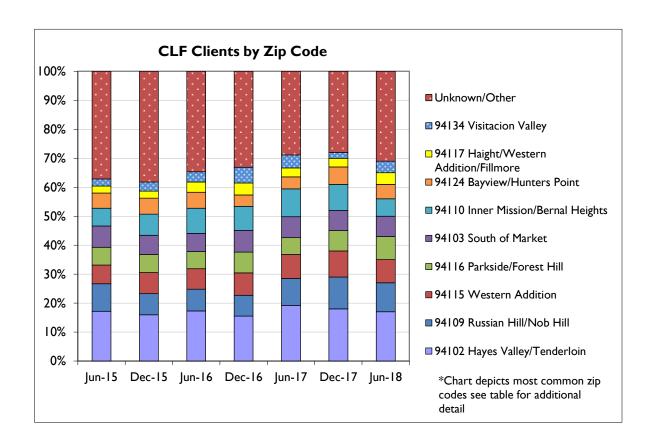












Active Caseload	Jur	-15	De	c-15	Jur	n-16	De	c-16	Jur	n-17	De	c-17	Jur	n-18
	#	%	#	%	#	%	#	%	#	%	#	%	#	%
All Active Cases*	659		358		291		279		316		297		309	
Change from Prior 6 Months	28	4.4%	(301)	-45.7%	(67)	-18.7%	(12)	-4.1%	37	13.3%	(19)	-6.0%	12	4.0%
Change from Previous Year	133	25.3%	(273)	-43.3%	(368)	-55.8%	(79)	-22.1%	25	8.6%	18	6.5%	(7)	-2.2%
Change from 2 Years	186	39.3%	(163)	-31.3%	(235)	-44.7%	(352)	-55.8%	(343)	-52.0%	(61)	-17.0%	18	6.2%
Program Enrollment														
CLF at Institute on Aging	256	39%	296	83%	291	100%	279	100%	316	100%	297	100%	309	100%
with any service purchases	119	46%	134	45%	145	50%	147	53%	180	57%	145	49%	156	50%
with no purchases	137	54%	162	55%	146	50%	132	47%	136	43%	152	51%	153	50%
Transitional Care (Homecoming)	357	54%												
Emergency Meals at MOW	49	7%	65	18%										
Program to Date														
All CLF Enrollment	3,505		3,646		3,692		3,774		3,866		3,942		4,009	
CLF at Institute on Aging Enrollment	1,416	40%	1,504	41%	1,554	42%	1,638	43%	1,734	45%	1,813	46%	1,883	47%
with any service purchases	1,013	72%	1,056	70%	1,099	71%	1,172	72%	1,250	72%	1,280	71%	1,341	71%
Average monthly \$/client (all clients, all \$)	\$ 491		\$ 908		\$ 1,237		\$ 2,092		\$ 2,012		\$ 2,004		\$ 2,079	
Average monthly purchase of service														
\$/client for CLF IOA purchase clients	\$ 1,606		\$ 1,400		\$ 1,508		\$ 1,867		\$ 1,757		\$ 1,841		\$ 1,829	
Average monthly purchase of service														
\$/client for CLF IOA purchase clients,														
excluding home care, housing subsidies	\$ 264		\$ 187		\$ 205		\$ 189		\$ 166		\$ 140		\$ 232	

<sup>\*</sup>Includes clients enrolled with Institute on Aging, Homecoming (through June 2015), and Emergency Meals (through December 2015).

Referrals	Jun	-15	De	c-15	Jur	ı-16	De	c-16	Jur	-17	De	c-17	Jur	n-18
	#	%	#	%	#	%	#	%	#	%	#	%	#	%
New Referrals**	144		168		211		152		201		202		172	
Change from previous six months	33	30%	24	17%	43	26%	(59)	-28%	49	32%	- 1	0%	(30)	-15%
Change from previous year	2	1%	57	51%	67	47%	(16)	-10%	(10)	-5%	50	33%	(29)	-14%
Status After Initial Screening														
Eligible:	123	85%	154	92%	152	72%	121	80%	174	87%	166	82%	144	84%
Approved to Receive Service	105	85%	123	80%	116	76%	121	100%	154	89%	151	91%	95	66%
Wait List	1	1%	16	10%	27	18%	0	0%	0	0%	13	8%	45	31%
Pending Final Review	15	12%	9	6%	9	6%	0	0%	20	11%	2	1%	4	3%
Ineligible	6	4%	8	5%	24	11%	13	9%	8	4%	17	8%	13	8%
Withdrew Application	10	7%	12	7%	35	17%	18	12%	19	9%	19	9%	15	9%
Pending Initial Determination	4	3%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%
Program to Date														
Total Referrals	3,369		3,537		3,748		3,900		4,101		4,303		4,475	
Eligible Referrals	2,340	69%	2,494	71%	2,646	71%	2,767	71%	2,941	72%	3,107	72%	3,251	73%
Ineligible Referrals	495	15%	503	14%	527	14%	540	14%	548	13%	565	13%	578	13%

<sup>\*\*</sup> New Referrals include all referrals received by the DAAS Intake and Screening Unit for CLF services at IOA in the six-month period.

Referral Demographics	Jun-08	Dec-08	Jun-09	Dec-09	Jun-10	Dec-10	un-l l	Dec-11	Jun-12	Dec-12	Jun-13	Dec-13	Jun-14	Dec-14	Jun-15	Dec-15	Jun-16	Dec-16	Jun-17	Dec-17	Jun-18
Age (in years)																					
18-59	30%	31%	38%	32%	43%	48%	41%	47%	51%	47%	39%	48%	32%	37%	39%	43%	37%	34%	33%	37%	37%
60-64	10%	11%	13%	13%	14%	11%	17%	12%	10%	14%	17%	17%	21%	18%	15%	13%	15%	18%	12%	8%	18%
65-74	21%	20%	17%	21%	19%	16%	14%	20%	12%	18%	20%	18%	18%	22%	20%	22%	26%	21%	24%	25%	17%
75-84	22%	24%	18%	20%	13%	17%	14%	11%	16%	12%	14%	9%	18%	14%	19%	13%	13%	15%	21%	18%	17%
85+	17%	14%	14%	13%	10%	8%	8%	9%	11%	9%	9%	8%	10%	10%	6%	10%	8%	11%	9%	11%	12%
Unknown	0%	0%	1%	0%	1%	0%	5%	1%	1%	1%	2%	1%	1%	0%	1%	0%	0%	1%	0%	0%	0%
Ethnicity									1												
White	30%	26%	36%	29%	30%	41%	47%	23%	25%	30%	31%	35%	37%	32%	39%	45%	37%	43%	40%	41%	34%
African American	19%	21%	23%	18%	26%	16%	20%	30%	16%	21%	26%	23%	17%	22%	24%	28%	29%	25%	21%	28%	23%
Latino	19%	15%	14%	13%	12%	15%	13%	14%	8%	9%	9%	12%	15%	15%	17%	13%	13%	17%	12%	17%	22%
Chinese	8%	14%	7%	7%	6%	5%	3%	4%	4%	5%	6%	7%	10%	10%	7%	6%	7%	3%	9%	4%	9%
Filipino	5%	6%	4%	2%	2%	1%	2%	3%	2%	1%	0%	1%	4%	4%	3%	2%	2%	1%	3%	3%	2%
Other API	3%	5%	4%	1%	2%	2%	1%	2%	2%	3%	3%	1%	4%	8%	1%	3%	7%	5%	9%	3%	6%
Other	2%	2%	6%	4%	2%	4%	3%	5%	2%	3%	3%	3%	4%	2%	3%	3%	3%	3%	4%	2%	3%
Unknown	15%	11%	7%	25%	21%	15%	10%	19%	40%	28%	21%	17%	9%	7%	5%	1%	1%	3%	0%	1%	0%
- Cimalowii	. 576	,0	7.70	2070	2.70	.570	. 0,0		.070	2070	2.70	,	7,0	.,,	3,0	.,,	.,,	3,0	•,0	.,,,	
Language																					
English	68%	63%	76%	79%	78%	77%	83%	77%	83%	84%	78%	81%	76%	78%	80%	85%	86%	86%	75%	76%	69%
Spanish	15%	13%	10%	9%	11%	12%	8%	12%	8%	7%	8%	10%	11%	10%	12%	7%	5%	8%	8%	15%	13%
Cantonese	5%	9%	5%	6%	7%	3%	2%	6%	4%	4%	7%	6%	7%	8%	7%	5%	8%	1%	6%	2%	9%
Mandarin	2%	2%	3%	1%	1%	0%	0%	0%	1%	1%	1%	1%	2%	0%	0%	1%	0%	1%	0%	1%	2%
Russian	1%	1%	1%	1%	2%	1%	0%	2%	1%	1%	1%	1%	2%	0%	1%	1%	1%	0%	2%	0%	2%
Tagalog	2%	5%	0%	2%	2%	0%	1%	2%	2%	0%	0%	0%	0%	0%	0%	0%	2%	1%	2%	2%	1%
Vietnamese	1%	1%	0%	0%	0%	0%	2%	0%	2%	0%	1%	0%	0%	3%	1%	0%	0%	0%	0%	1%	2%
Other	6%	6%	4%	2%	1%	6%	4%	1%	0%	3%	4%	1%	1%	1%	1%	1%	0%	3%	6%	3%	0%
Gender																					
Male	47%	49%	41%	44%	53%	49%	66%	60%	55%	63%	61%	60%	61%	56%	58%	58%	60%	55%	53%	56%	59%
Female	50%	50%	54%	53%	43%	45%	32%	39%	44%	37%	38%	40%	38%	44%	42%	40%	40%	45%	47%	43%	40%
Transgender MtF	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	1%	2%	0%	0%	0%	0%	1%
Transgender FtM	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
All Other (Genderqueer, Not listed)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Incomplete/Missing data	4%	1%	5%	3%	4%	6%	2%	1%	1%	0%	1%	1%	0%	0%	0%	1%	0%	0%	0%	0%	0%
Sexual Orientation																				<del></del>	
Heterosexual	36%	40%	41%	39%	40%	29%	31%	44%	33%	40%	34%	31%	33%	42%	51%	46%	48%	50%	55%	69%	69%
Gay/Lesbian/Same Gender-Loving	3%	3%	2%	2%	3%	4%	6%	3%	7%	7%	6%	5%	6%	3%	4%	8%	8%	5%	6%	7%	9%
Bisexual	0%	0%	0%	0%	0%	1%	1%	1%	0%	2%	1%	0%	0%	0%	1%	1%	0%	3%	0%	2%	1%
All Other (Questioning/Unsure, Not Liste	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	3%	0%	1%
Declined to State	3%	3%	1%	2%	1%	1%	1%	0%	1%	2%	3%	1%	1%	2%	0%	2%	0%	1%	1%	3%	3%
Incomplete/Missing data/Not asked	59%	54%	56%	56%	56%	65%	61%	51%	60%	50%	56%	63%	59%	54%	44%	43%	44%	41%	33%	17%	17%
meompleter issuing data/140t asked	37/0	J7/0	JU/6	JU/6	JU/6	03/6	01/6	J1/0	00/6	JU/6	JU/6	03/6	37/0	JT/0	77/0	TJ/0	77/0	T1/0	JJ/6	17/0	17/0

Percentages may not sum to 100% due to rounding

Referral Demographics (cont.)	Jun-08	Dec-08	Jun-09	Dec-09	Jun-10	Dec-10	Jun-I I	Dec-11	Jun-12	Dec-12	Jun-13	Dec-13	Jun-14	Dec-14	Jun-15	Dec-15	Jun-16	Dec-16	Jun-17	Dec-17	Jun-18
Zipcode																					
94102 Hayes Valley/Tenderloin	8%	10%	9%	10%	9%	12%	11%	10%	13%	8%	36%	9%	17%	14%	13%	16%	17%	16%	12%	17%	12%
94103 South of Market	8%	9%	9%	6%	9%	6%	6%	7%	9%	3%	3%	5%	5%	5%	8%	9%	9%	9%	9%	11%	9%
94107 Potrero Hill	4%	1%	2%	2%	2%	0%	1%	0%	1%	2%	1%	3%	0%	2%	1%	1%	1%	1%	0%	3%	1%
94108 Chinatown	1%	1%	0%	1%	0%	1%	0%	0%	1%	1%	0%	1%	1%	0%	1%	1%	1%	3%	0%	0%	1%
94109 Russian Hill/Nob Hill	8%	9%	10%	10%	7%	10%	9%	5%	7%	6%	4%	3%	7%	7%	5%	9%	9%	10%	7%	8%	10%
94110 Inner Mission/Bernal Heights	12%	12%	11%	7%	5%	6%	3%	4%	4%	10%	4%	5%	6%	7%	4%	0%	8%	8%	10%	7%	5%
94112 Outer Mission/Excelsior/Ingleside	4%	7%	5%	7%	5%	4%	3%	4%	3%	10%	2%	2%	2%	5%	8%	4%	3%	3%	4%	7%	6%
94114 Castro/Noe Valley	2%	2%	2%	2%	3%	2%	5%	0%	1%	1%	1%	1%	1%	0%	2%	2%	2%	2%	2%	0%	2%
94115 Western Addition	7%	8%	5%	6%	5%	4%	7%	9%	5%	3%	3%	4%	4%	3%	6%	5%	6%	5%	6%	5%	4%
94116 Parkside/Forest Hill	11%	12%	17%	12%	26%	25%	21%	23%	21%	34%	21%	23%	18%	23%	26%	21%	11%	9%	7%	10%	11%
94117 Haight/Western Addition/Fillmore	2%	3%	2%	3%	1%	3%	1%	0%	3%	1%	1%	3%	2%	4%	1%	2%	3%	1%	3%	3%	2%
94118 Inner Richmond/Presidio/Laurel	5%	1%	2%	1%	1%	2%	2%	2%	1%	2%	3%	1%	1%	2%	1%	2%	2%	3%	4%	2%	3%
94121 Outer Richmod/Sea Cliff	3%	2%	2%	3%	1%	4%	0%	0%	1%	1%	1%	3%	2%	2%	1%	1%	1%	2%	0%	0%	2%
94122 Sunset	2%	3%	5%	2%	2%	1%	3%	2%	1%	1%	3%	5%	7%	3%	3%	5%	3%	2%	4%	2%	2%
94123 Marina/Cow Hollow	2%	1%	1%	0%	2%	0%	0%	0%	2%	0%	1%	1%	1%	0%	1%	2%	0%	0%	2%	1%	1%
94124 Bayview/Hunters Point	5%	6%	7%	10%	4%	6%	5%	6%	6%	6%	4%	7%	4%	7%	1%	5%	7%	4%	4%	4%	6%
94127 West Portal/St. Francisc Wood	2%	1%	1%	1%	1%	0%	0%	0%	0%	1%	0%	0%	1%	1%	0%	0%	1%	0%	0%	2%	1%
94129 Presidio	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	2%
94130 Treasure Island	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	1%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%
94131 Twin Peaks/Diamond Hts/Glen Par	4%	1%	0%	3%	1%	2%	2%	1%	3%	1%	0%	1%	3%	3%	1%	0%	0%	1%	3%	0%	2%
94132 Stonestown/Lake Merced	2%	1%	1%	1%	4%	0%	3%	2%	1%	0%	0%	3%	2%	1%	2%	1%	2%	4%	2%	1%	1%
94133 North Beach Telegraph Hill	2%	3%	2%	3%	3%	3%	1%	2%	2%	2%	3%	2%	4%	2%	1%	3%	1%	1%	4%	0%	3%
94134 Visitacion Valley	4%	3%	2%	3%	4%	1%	1%	1%	0%	3%	1%	5%	3%	5%	4%	3%	4%	3%	4%	3%	5%
Unknown/Other	3%	4%	5%	6%	7%	5%	14%	23%	13%	5%	7%	15%	9%	5%	7%	11%	9%	13%	10%	9%	11%
			•	•				'											-		
Referral Source = Laguna Honda Hospital/TCM	9%	13%	18%	14%	26%	31%	27%	30%	30%	47%	37%	43%	32%	42%	44%	31%	30%	26%	18%	20%	22%

Percentages may not sum to 100% due to rounding

	Jun-08	Dec-08	Jun-09	Dec-09	Jun-10	Dec-10	Jun-l l	Dec-11	Jun-12	Dec-12	Jun-13	Dec-13	Jun-14	Dec-14	Jun-15	Dec-15	Jun-16	Dec-16	Jun-17	Dec-17	Jun-18
Services Needed at Intake (Self-Report	ed)																			1	
Case Management	31%	52%	52%	43%	67%	58%	81%	66%	50%	68%	61%	74%	60%	56%	75%	75%	68%	74%	75%	77%	74%
In-Home Support	48%	43%	47%	39%	51%	58%	61%	58%	47%	56%	42%	52%	44%	39%	56%	54%	54%	61%	64%	74%	62%
Housing-related services	13%	27%	41%	22%	34%	49%	38%	40%	34%	32%	28%	35%	35%	25%	43%	46%	41%	33%	38%	45%	39%
Money Management	4%	26%	27%	21%	30%	36%	35%	29%	20%	33%	22%	32%	21%	20%	32%	26%	21%	40%	34%	42%	37%
Assistive Devices	12%	27%	27%	23%	27%	23%	22%	24%	19%	19%	17%	22%	27%	20%	30%	25%	27%	30%	34%	41%	45%
Mental health/Substance Abuse Services	3%	23%	19%	24%	26%	36%	30%	31%	32%	35%	26%	37%	25%	23%	28%	32%	30%	36%	39%	43%	30%
Day Programs	4%	30%	26%	23%	25%	11%	26%	26%	21%	20%	15%	19%	16%	13%	18%	13%	20%	23%	26%	33%	23%
Food	4%	17%	16%	11%	23%	26%	25%	23%	23%	22%	28%	24%	23%	24%	36%	36%	29%	39%	37%	49%	34%
Caregiver Support	3%	15%	23%	18%	17%	23%	18%	19%	10%	15%	10%	12%	15%	14%	15%	18%	19%	24%	25%	25%	20%
Home repairs/Modifications	6%	13%	18%	17%	15%	19%	21%	19%	13%	23%	14%	18%	24%	17%	18%	18%	20%	15%	23%	29%	37%
Other Services	35%	8%	9%	18%	11%	11%	5%	13%	9%	5%	9%	11%	16%	11%	14%	17%	13%	16%	23%	20%	23%
Performance Measures	Jun-08	Dec-08	Jun-09	Dec-09	Jun-10	Dec-10	Jun-II	Dec-11	Jun-12	Dec-12	Jun-13	Dec-13	Jun-14	Dec-14	Jun-15	Dec-15	Jun-16	Dec-16	Jun-17	Dec-17	Jun-18
						Active P	erforma	nce Meas	ures												
Percent of CLF clients with 1 or less acute																				1	
hospital admissions in six month period																93%	89%	89%	89%	96%	92%
Percent of care plan problems resolved on																				1	
average after first year of enrollment in CLF																55%	61%	73%	75%	63%	65%
						Α	rchived	Performa	ance Mea	sures											
Percentage of CLF clients who have																					
successfully continued community living for																					
a period of at least six months:																					
Formerly institutionalized clients	73%	76%	70%	80%	80%	81%	76%	79%	77%	82%	82%	84%									
Clients previously at imminent risk of																					
nursing home placement	76%	76%	74%	82%	82%	80%	82%	81%	83%	80%	82%	83%									
Target	70%	70%	70%	75%	75%	75%	75%	80%	80%	80%	80%	80%									
									•												
Percentage of CLF clients who had	63%	79%	76%	82%	74%	73%	88%	88%	93%	90%	91%	91%									
successfully continued community living for																					
six months or more by the time of																					
disenrollment.																					
	ll				1	1	1				1										

							ŀ	Project to
Expenditures	Dec-16		Jun-17	Dec-17		Jun-18		<b>Date</b>
IOA Contract								
Purchase of Service *	\$ 876,467	\$	1,085,570	\$ 1,003,855	\$	937,602	\$	14,612,130
CBAS Assessments for SF Health Plan	\$ 58,778	\$	88,959	\$ -			\$	676,042
Case Management	\$ 737,983	\$	824,081	\$ 756,938	\$	809,246	\$	13,598,191
Capital & Equipment	\$ -	\$	-	\$ 	\$		\$	178,717
Operations	\$ 180,038	\$	305,953	\$ 248,187	\$	320,101	\$	4,240,391
Indirect	\$ 143,952	\$	180,135	\$ 146,866	\$	166,226	\$	2,198,756
CCT Reimbursement	\$ (195,561)	\$	(162,190)	\$ (162,204)	\$	(164,323)	\$	(1,419,289)
SF Health Plan Reimbursement for CBAS	\$ -	\$	(202,840)	\$ -	\$	-	\$	(976,840)
Historical Expenditures within IOA Contract***	\$ _	\$		\$ _	\$	-	\$	483,568
Subtotal	\$ 1,801,657	\$	2,119,668	\$ 1,993,642	\$	2,068,852	\$	33,591,666
DPH Work Orders								
RTZ – DCIP	\$ 24,000	\$	72,000	\$ 48,000	\$	44,000	\$	1,004,000
DAAS Internal (Salaries & Fringe)	\$ 235,964	\$	276,738	\$ 274,250	\$	271,308	\$	4,425,767
Homecoming Services Network & Research (SFSC)	\$ 	\$		\$ 	\$		\$	274,575
Emergency Meals (Meals on Wheels)	\$ 	\$		\$ -	\$	-	\$	807,029
MSO Consultant (Meals on Wheels)	\$ -	\$	-	\$ _	\$	-	\$	199,711
Case Management Training Institute (FSA)	\$ 46,562	\$	-	\$ _	\$	-	\$	679,906
Scattered Site Housing (Brilliant Corners)	\$ 1,373,336	\$	1,290,957	\$ 1,255,112	\$	1,395,540	\$	5,314,945
Shanti / PAWS (Pets are Wonderful Support)	\$ 20,328	\$	54,672		\$	75,000	\$	150,000
Historical Expenditures within CLF Program****	\$ -	\$	-	\$ -	\$	-	\$	1,447,669
Grand Total	\$ 3,501,847	\$	3,814,035	\$ 3,571,004	\$	3,854,700	\$	47,923,345
							i	Project to
	FYI	61	7	FYI	718	3		Date

					ŀ	Project to
	FY	1617	FY	1718		Date
Total CLF Fund Budget***	\$	8,328,889	\$	8,346,228	\$	52,225,115
% DAAS Internal of Total CLF Fund**	(	5%	7	%		8%

<sup>\*</sup> This figure does not match the figure in Section 4 of this report because this figure reflects the date of invoice to HSA, while the other reflects the date of service to the client.

<sup>\*\*</sup> According to the CLF's establishing ordinance, "In no event shall the cost of department staffing associated with the duties and services associated with this fund exceed 15% [...] of the total amount of the fund." When the most recent six-month period falls in July-December, total funds available are pro-rated to reflect half of the total annual fund.

<sup>\*\*\*</sup> FY14/15 Budget includes \$200K of one-time addback funding for Management Services Organizations project that will be spent outside of CLF, which will not be included in the cost per client.

<sup>\*\*\*\*</sup> Historical Expenditures from December 2014 and previously.

CLF @ IOA Purchased	Jun-	15		Dec-	-15	Jun-	16	Dec-	16	Jun-	17	Dec-	17	Jun-	18		Project-t	o-Date
Services	#	%	6	#	%	#	%	#	%	#	%	#	%	#	%		#	UDC
Grand Total	\$ 586,096		119	\$ 563,620	134	\$ 731,488	145	\$ 908,683	147	\$ 1,039,573	180	\$ 1,015,459	145	\$ 941,152	I	56	\$ 14,638,522	1,341
Home Care	\$ 235,001		27	\$ 218,247	35	\$ 324,564	35	\$ 331,679	38	\$ 406,100	49	\$ 358,621	40	\$ 315,280		38	\$ 5,812,806	307
Assisted Living (RCFE/B&C)	\$ 225,153		19	\$ 224,879	18	\$ 258,892	22	\$ 387,557	28	\$ 416,658	27	\$ 475,858	28	\$ 449,967	3	0	\$ 5,249,612	. 75
Scattered Site Housing								\$ 57,282	I	\$ 75,052	4	\$ 63,019	3	\$ 13,801		3	\$ 209,154	4
Rental Assistance (General)	\$ 29,417		18	\$ 41,003	26	\$ 45,901	28	\$ 40,500	21	\$ 41,663	20	\$ 40,000	17	\$ 41,191	2	3	\$ 1,029,072	398
Non-Medical Home Equipment	\$ 19,684		29	\$ 25,675	41	\$ 13,503	31	\$ 10,365	23	\$ 16,391	19	\$ 18,159	26	\$ 12,148	2	2	\$ 591,172	724
Housing-Related	\$ 1,310		2	\$ 9,380	8	\$ 47,612	13	\$ 51,244	Ξ	\$ 37,422	9	\$ 25,945	11	\$ 58,944		4	\$ 493,169	314
Assistive Devices	\$ 69,163		35	\$ 31,096	31	\$ 14,704	51	\$ 16,376	35	\$ 20,042	57	\$ 12,747	34	\$ 30,251	2	8	\$ 620,357	568
Adult Day Programs								\$ 30		\$ 340	I	\$ 170	1	\$ -		I	\$ 110,375	20
Communication/Translation	\$ 2,495		23	\$ 6,205	30	\$ 10,528	30	\$ 8,563	44	\$ 13,466	52	\$ 12,263	37	\$ 9,903	***	I	\$ 137,243	371
Respite										\$ 5,627	2						\$ 48,686	10
Health Care						\$ 2,567	I			\$ 184	I	\$ 48	I	\$ 547		Ι	\$ 92,325	96
Other Special Needs	\$ 41		2	\$ 1,645	3	\$ 965	2					\$ 2,391	5	\$ (308)		2	\$ 36,728	95
Counseling	\$ 3,450		8	\$ 3,600	12	\$ 6,525	19	\$ 4,650	15	\$ 4,650	21	\$ 3,900	14	\$ 6,800	2	0	\$ 109,036	173
Professional Care Assistance																	\$ 20,418	15
Habilitation	\$ 150		I	\$ 150	I	\$ 2,250	2										\$ 22,788	10
Transportation	\$ 202		8	\$ 1,097	14	\$ 3,476	15	\$ 438	16	\$ 1,569	10	\$ 2,337	13	\$ 299		4	\$ 30,954	150
Legal Assistance	\$ 5		I	\$ 108	I				_	\$ 410	I			\$ 2,225		I	\$ 8,756	21
Others	\$ 25		2	\$ 535	3									\$ 104		I	\$ 15,873	52

Note: Historical figures may change slightly from report to report. "Other" services have historically included purchases such as employment, recreation, education, food, social reassurance, caregiver training, clothing, furniture, and other one-time purchases. In June 2016, the Medical Services category was incorporated into Health Care. In December 2016, the Scattered Site Housing category was added to track spending of the FY 15/16 CLF growth (prior to this time, CLF funded a very limited number of ongoing SSH patches). Note: CLF must contract year-round with a non-profit housing agency to reserve these units and ensure options are available when clients discharge from SNFs. Therefore, the total purchase amount listed may not be an accurate reflection of average cost per client served.

Client counts reflect unique clients with any transaction of that type.

Homecoming @ SFSC	Jun-	15	Dec	-15	Jun-	16	Dec	-16	Jun-	17	Dec	-17	Jun-	-18	Project-to	o-Date
Purchases	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
Total	\$ 21,233														\$ 199,132	
Housing-related services	\$ -	0%													\$ 74,318	37%
Medical/Dental items & services	\$ 8,177	39%													\$ 23,443	12%
In-home support	\$ -	0%													\$ 15,666	8%
Furniture and appliances	\$ 929	4%													\$ 16,949	9%
Food	\$ 725	3%													\$ 8,999	5%
Assistive devices	\$ 8,039	38%													\$ 40,406	20%
Other goods/services	\$ 3,363	16%													\$ 19,351	10%

Note: CLF stopped funding transitional care purchases in FY 15-16

Enrolled Client Demographics	Dec-08	Jun-09	Dec-09	Jun-10	Dec-10	Jun-I I	Dec-11	Jun-12	Dec-12	Jun-13	Dec-13	Jun-14	Dec-14	Jun-15	Dec-15	Jun-16	Dec-16	Jun-17	Dec-17	Jun-18
Age (in years)							l													
18-59	38%	37%	40%	42%	47%	48%	51%	56%	57%	53%	50%	47%	44%	40%	40%	40%	38%	37%	39%	37%
60-64	14%	15%	13%	13%	13%	14%	13%	14%	15%	14%	18%	19%	19%	19%	17%	15%	16%	15%	11%	13%
65-74	18%	20%	19%	18%	16%	15%	15%	15%	13%	17%	16%	18%	19%	21%	20%	23%	22%	21%	23%	22%
75-84	21%	18%	15%	16%	12%	12%	11%	9%	8%	9%	10%	9%	11%	13%	14%	13%	15%	17%	15%	14%
85+	9%	10%	13%	11%	12%	12%	9%	7%	6%	6%	6%	7%	7%	7%	9%	9%	9%	11%	12%	14%
Ethnicity							ĺ													
White	25%	27%	27%	30%	35%	30%	25%	20%	16%	16%	23%	24%	25%	27%	31%	35%	37%	38%	36%	37%
African American	31%	28%	28%	29%	26%	23%	16%	13%	11%	15%	15%	17%	19%	20%	23%	24%	23%	23%	25%	23%
Latino	13%	15%	16%	15%	16%	16%	14%	10%	7%	7%	7%	9%	12%	12%	13%	13%	13%	13%	14%	13%
Chinese	8%	8%	7%	5%	5%	5%	4%	4%	4%	5%	5%	6%	6%	6%	4%	6%	6%	7%	8%	8%
Filipino	3%	2%	2%	2%	1%	1%	1%	1%	1%	1%	1%	2%	2%	1%	1%	1%	1%	2%	3%	3%
Other API	3%	3%	2%	2%	1%	1%	1%	1%	3%	3%	3%	3%	4%	5%	3%	2%	3%	5%	3%	6%
Other	10%	8%	7%	7%	7%	13%	22%	36%	46%	42%	33%	24%	17%	17%	15%	10%	9%	1%	1%	1%
Unknown	6%	9%	11%	10%	9%	11%	16%	13%	12%	11%	13%	14%	16%	12%	10%	8%	9%	10%	10%	8%
					u u															
Language																				
English	69%	75%	75%	74%	79%	79%	79%	80%	83%	80%	79%	81%	80%	76%	76%	79%	80%	79%	76%	77%
Spanish	13%	13%	15%	15%	14%	13%	12%	11%	8%	8%	8%	8%	8%	12%	11%	11%	10%	10%	12%	10%
Cantonese	8%	6%	6%	6%	4%	3%	5%	5%	4%	6%	6%	5%	5%	6%	6%	4%	5%	5%	5%	6%
Mandarin	1%	1%	0%	0%	0%	0%	0%	0%	1%	1%	1%	1%	1%	1%	0%	0%	0%	0%	0%	0%
Russian	1%	0%	0%	1%	1%	1%	1%	1%	1%	1%	1%	1%	0%	0%	1%	1%	0%	1%	1%	1%
Tagalog	3%	2%	1%	1%	2%	0%	0%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	2%	2%
Vietnamese	1%	1%	1%	0%	0%	0%	0%	0%	1%	1%	1%	0%	0%	1%	1%	0%	0%	0%	0%	0%
Other	4%	3%	2%	2%	2%	3%	2%	1%	1%	2%	2%	2%	2%	3%	2%	4%	3%	3%	3%	4%
Unknown	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%	1%	1%	1%	1%	0%	0%	0%	0%	0%
					u u															
Gender																				
Male	47%	47%	47%	50%	53%	55%	57%	59%	62%	62%	60%	61%	56%	59%	57%	60%	59%	54%	55%	59%
Female	51%	51%	51%	49%	46%	44%	41%	39%	37%	37%	39%	38%	42%	40%	42%	39%	38%	41%	44%	40%
Transgender MtF	1%	1%	1%	1%	1%	1%	1%	2%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Transgender FtM	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
All Other (Genderqueer, Not listed)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Incomplete/Missing data	1%	0%	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	2%	4%	0%	0%
-					u u															
Sexual Orientation																				
Heterosexual	7%	12%	15%	17%	22%	26%	32%	34%	35%	52%	68%	74%	80%	80%	81%	82%	78%	79%	78%	78%
Gay/Lesbian/Same Gender-Loving	0%	1%	1%	2%	1%	1%	2%	4%	6%	7%	8%	9%	10%	11%	8%	11%	10%	10%	11%	12%
Bisexual	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%	2%	2%	2%	3%	2%	3%	3%	2%	2%
All Other (Questioning/Unsure, Not Listed)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	2%	2%	2%	1%
Declined to State	1%	0%	0%	1%	1%	1%	0%	1%	1%	2%	2%	4%	3%	5%	5%	5%	5%	3%	5%	
				80%	76%	72%								2%	2%	0%	2%			3%

Enrolled Client Demographics (cont)	Dec-08	Jun-09	Dec-09	Jun-10	Dec-10	Jun-I I	Dec-11	Jun-12	Dec-12	Jun-13	Dec-13	Jun-14	Dec-14	Jun-15	Dec-15	Jun-16	Dec-16	Jun-17	Dec-17	Jun-18
Zipcode																				
94102 Hayes Valley/Tenderloin	10%	11%	10%	10%	10%	11%	13%	18%	21%	23%	20%	17%	16%	17%	16%	19%	18%	17%	16%	15%
94103 South of Market	11%	12%	8%	10%	9%	7%	7%	8%	9%	8%	7%	7%	7%	6%	7%	7%	7%	7%	6%	7%
94107 Potrero Hill	1%	2%	1%	2%	2%	3%	1%	2%	1%	1%	2%	2%	2%	2%	1%	1%	2%	1%	1%	0%
94108 Chinatown	1%	0%	1%	1%	1%	1%	1%	0%	0%	0%	1%	1%	1%	0%	1%	0%	0%	1%	1%	0%
94109 Russian Hill/Nob Hill	10%	10%	10%	9%	12%	12%	13%	11%	10%	9%	9%	10%	7%	7%	7%	9%	11%	10%	7%	6%
94110 Inner Mission/Bernal Heights	9%	9%	11%	11%	10%	9%	8%	7%	6%	6%	6%	6%	7%	9%	8%	10%	9%	6%	6%	4%
94112 Outer Mission/Excelsior/Ingleside	5%	4%	4%	4%	3%	4%	4%	5%	5%	4%	3%	2%	3%	4%	5%	3%	3%	3%	2%	2%
94114 Castro/Noe Valley	3%	2%	3%	3%	3%	3%	3%	3%	3%	3%	2%	2%	2%	2%	1%	2%	1%	2%	1%	0%
94115 Western Addition	7%	9%	10%	11%	12%	11%	10%	11%	9%	7%	7%	6%	7%	7%	8%	8%	9%	8%	7%	8%
94116 Parkside/Forest Hill	5%	7%	7%	5%	4%	3%	3%	3%	4%	4%	6%	6%	6%	6%	7%	6%	7%	8%	5%	4%
94117 Haight/Western Addition/Fillmore	3%	5%	5%	4%	4%	3%	3%	3%	2%	2%	2%	2%	2%	4%	4%	3%	3%	4%	3%	2%
94118 Inner Richmond/Presidio/Laurel	2%	2%	2%	1%	1%	2%	2%	1%	1%	2%	2%	1%	2%	3%	2%	2%	1%	2%	2%	2%
94121 Outer Richmod/Sea Cliff	1%	2%	2%	1%	2%	2%	2%	1%	0%	1%	1%	1%	1%	1%	1%	1%	1%	1%	0%	0%
94122 Sunset	3%	3%	3%	2%	3%	4%	5%	4%	3%	4%	5%	6%	7%	6%	5%	4%	5%	3%	2%	2%
94123 Marina/Cow Hollow	1%	1%	1%	1%	2%	1%	1%	1%	1%	1%	1%	1%	1%	0%	1%	1%	1%	1%	1%	1%
94124 Bayview/Hunters Point	8%	7%	5%	5%	4%	5%	5%	3%	4%	4%	4%	5%	6%	6%	4%	4%	6%	5%	5%	3%
94127 West Portal/St. Francisc Wood	1%	2%	2%	2%	2%	2%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%
94129 Presidio	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
94130 Treasure Island	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%
94131 Twin Peaks/Diamond Hts/Glen Park	2%	3%	2%	3%	2%	2%	2%	2%	2%	2%	2%	2%	1%	1%	1%	1%	1%	1%	1%	1%
94132 Stonestown/Lake Merced	1%	0%	1%	2%	2%	3%	2%	2%	2%	2%	2%	2%	2%	2%	2%	1%	2%	3%	2%	2%
94133 North Beach Telegraph Hill	2%	1%	1%	1%	2%	2%	1%	1%	1%	3%	4%	3%	2%	1%	1%	1%	1%	1%	1%	1%
94134 Visitacion Valley	5%	5%	4%	5%	4%	3%	3%	3%	2%	2%	3%	2%	3%	4%	5%	4%	2%	4%	4%	3%
Unknown/Other	8%	5%	7%	8%	9%	8%	10%	11%	10%	11%	11%	13%	14%	13%	11%	12%	11%	12%	27%	34%
Referral Source = Laguna Honda Hospital/TC	20%	24%	27%	29%	40%	39%	43%	44%	49%	49%	52%	52%	52%	53%	49%	46%	41%	31%	28%	27%